

Largest Residential Real Estate Firms in the East Bay

(Ranked by gross sales by East Bay offices)

Rank	Prior	Company Address Phone website	Gross sales by East Bay office(s) 2011	Gross sales by East Bay office(s) 2010	No. of properties sold in East Bay office(s) in 2011	Offices	
1	1	J. Rockcliff Realtors 4115 Blackhawk Plaza Circle, Ste. 200, Danville 94506 925-648-5305 www.rockcliff.com	\$1,905,265,505	\$1,783,322,410			
2	2	Better Homes & Gardens Real Estate Mason-McDuffie 7901 Stoneridge Drive, Ste. 300, Pleasanton 94588 925-924-4600 www.bhghome.com	\$1,829,017,332	\$1,883,200,000			
3	3	Coldwell Banker Residential Brokerage 12657 Alcosta Blvd., Ste. 500, San Ramon 94583 925-275-3085 www.californiamoves.com	\$1,558,035,574	\$1,599,482,044			
4	4	Re/Max Accord 313 Sycamore Valley Road West, Danville 94526 925-838-4100 www.remaxaccord.com	\$1,230,769,620	\$1,146,014,165	2,100		
5	5	Alain Pinel Realtors 3701 Buchanan St., San Francisco 94123 408-741-1111 www.apr.com	\$1,009,456,965	\$1,050,169,658	1,805		
6	6	Pacific Union International Inc. One Letterman Drive, Bldg. C, San Francisco 94129 415-834-3540 www.pacunion.com	\$720,559,536	\$645,392,165	953		
7	7	The Grubb Co. 1960 Mountain Blvd., Oakland 94611 510-339-0400 www.grubbco.com	\$551,384,000	\$608,503,000	670	2	
8	9	Keller Williams Realty 760 Camino Ramon, Danville 94526 925-855-8333 www.kw.com	\$547,763,954	\$575,691,299	1,452	2	691
9	8	Legacy Real Estate & Associates 41111 Mission Blvd., Fremont 94539 510-744-3500 www.legacyrea.com	\$509,268,754	\$525,568,671	941	3	197
10	10	Empire Realty Associates 380 Diablo Road, Danville 94526 925-217-5000 www.empirerealty.com	\$398,682,941	\$406,985,683	616	2	85
11	12	Village Associates Real Estate 93 Moraga Way, Ste. 103, Orinda 94563 925-254-0505 www.villageassociates.com	\$352,322,255	\$352,382,402	371	1	30
12	13	Red Oak Realty 1891 Solano Ave., Berkeley 94707 510-527-3387 www.redoakrealty.com	\$250,926,847	\$325,123,445	522	2	65
13	14	Better Homes Realty 1575 Treat Blvd., Ste. 120, Walnut Creek 94598 925-937-9001 www.bhr.com	\$213,323,561	\$282,847,815	1,131	18	164
14	17	McGuire Real Estate 2001 Lombard St., San Francisco 94123 415-929-1500 www.mcguire.com	\$78,369,465	\$49,085,520	143	2	18
15	16	Marvin Gardens Real Estate 1577 Solano Ave., Berkeley 94707 510-527-2700 www.marvingardens.com	\$70,000,000	\$73,000,000	NR	1	16
16	18	Caldecott Properties 5251 Broadway, Oakland 94618 510-594-2400 www.caldecott.com	\$66,829,000	\$47,734,000	152	2	35
17	15	RE/MAX C.C. Connection Inc. 2950 Buskirk Ave., Ste. 140, Walnut Creek 94597 925-937-0100 www.cc-connection.com	\$47,456,121	\$95,337,217	298	1	30
18	11	Intero Real Estate Services 43225 Mission Blvd., Fremont 94539 510-651-6500 www.interofremont.com	\$38,796,617	\$34,470,000	904	4	160

This List includes residential real estate firms with offices in Alameda and Contra Costa counties.

NR = Not reported. NL = Not listed.

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Ranking based on gross sales from East Bay offices in calendar year 2011.

Researched by Andrea Echstenkamper

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soon to break ground



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